

PROJECT CASE STUDY - Bechtel Corporation, West Nile Delta



THORNE & DERRICK INTERNATIONAL Oil & Gas





THORNE &
DERRICK
INTERNATIONAL



- **DATE:** Jan 2018 to Dec 2018
- **CUSTOMER:** Bechtel Corporation
- **PROJECT:** West Nile Delta (WND) \$12bn Gas & Condensate Field Development
- **VALUE:** £300K

CUSTOMER SERVICE & SCOPE OF SUPPLY

Thorne & Derrick worked successfully with the Bechtel Procurement Team, Field Buyers, Project Engineers & Managers and also their development partner BP plc – we satisfactorily completed all Technical Qualifications and achieved written Specification for the supply off **LV HV Cable Joints, Terminations and Abandonment Kits** for safe installation in potentially explosive atmospheres and hazardous area locations.

We were awarded a succession of Purchase Orders from Bechtel over the 9 month period – whether the PO was planned or reactive maintenance all PO's were packed for export and customer cleared by airfreight without delay. Supported by our global supply chain we regularly outperformed international competition to deliver critical material requirements at more competitive prices and shorter lead times to ensure the challenging project programme was maintained and not disrupted.

After-care was provided by a dedicated Expeditor providing post-sale customer support and ensuring all Export documentation and certification was completed correctly and quickly.

Products Supplied | Cable Joints | Cable Terminations | Cable Glands | Cables | Electrical Safety | Circuit Breakers | Consumable LV HV Electrical Equipment



THORNE & DERRICK LV MV HV Cables, Accessories, Substation & Electrical Eqpt



WHO ARE THORNE & DERRICK INTERNATIONAL?

Thorne & Derrick service UK and global businesses involved in cable installations, jointing, substation, overhead line and electrical construction at LV MV HV.

- **SCOPE** 100,000+ products from 100+ manufacturers from single-source supplier
- **STOCK** A multi-million pound stock holding provides complete supply solutions
- **STAFF** Expert technical support from proactive team – email, phone or Skype us
- **DELIVERY** Express stock turnaround with express to all international destinations

SUPPLY

- LV HV Electrical Equipment & Cable Accessories
- LV HV Cable Joints, Terminations & Connectors
- LV HV Cable Accessories – Cleats, Ties, Lugs & Glands
- Cables – LV HV Power, Control, Instrumentation
- Earthing & Lightning Protection
- Electrical Safety Equipment
- Cable Pulling & Laying Equipment
- Arc Flash Protection & Clothing
- Cable Duct Seals & Transit Systems

HAZARDOUS AREA SPECIALISTS



T&D, your **Explosive Atmosphere Experts**, are Specialist Distributors of products to the UK and international Oil & Gas industry to provide safe and reliable **Electrical Power, Light & Heat** – we are highly customer responsive and absolutely committed to providing a world-class service.

- **LOW & HIGH VOLTAGE** – Cables, Joints, Terminations, Cleats & Glands Up To 33kV
- **POWER** – Marine & Offshore Cables, Plugs & Sockets, Junction Boxes & Enclosures
- **LIGHT** – Fixed, Temporary & Portable Lighting
- **HEAT** – Air, Fan & Immersion Heaters - Heat Trace Systems
- **CONTROL** – Distribution Enclosures, Control Stations, Motor Starters & Isolators
- **INSTRUMENTATION** – Flow, Temperature, Humidity, Pressure & Level Measurement



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CONTACT US

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